



ACCOUNT MANAGER, ACQUISITION- KING OR QUEEN, BUSINESS DEVELOPER

The Netherlands is a great melting pot of different cultures. Many big corporations have their head offices in the Netherlands which has led to a shift in the requirements a candidate must have.

If you live or want to move to the Netherlands but don't speak Dutch (yet), don't let this stop you. Most vacancies we have do not require you to speak any Dutch.

OUR AGENCY

Our agency specialized in jobs in an international working environment mostly within the Dutch Trust Branch or related to this. Should you want to work in a different branch, our network is extended and I am confident that we can help you either way.

English is the spoken language for most of our clients, a fluency or good working knowledge in other languages, such as Dutch, Chinese, Arabic, Russian, Spanish, or French will be a big plus point!

OUR CLIENT

Our client is a high-end recruitment agency based in the Business center of Amsterdam the Zuid-As. They work closely together with Trust-offices of all sizes. Their core business is the recruitment of substance directors. These are very experienced and branch-specific individuals.

The company exists since 2014 and we are now looking for a driven business development manager to help the owner to further grow this business. With the right candidate, a partnership may be possible in the future. Your responsibilities will be depending on your experience and ambition. Let's talk!

Best,

Profile:

- 3-5 years of working experience in a sales role
- Finished education: HBO or University
- Loves cold calling
- Experience within banking or financials services is an advantage.
- Knowledge about the trust branch and WTT is wanted. You can read into this.
- Communicative, enthusiastic, driven
- Fluency in English, additional languages are a plus point
- Parttime is possible

Job role:

- Call clients from a warm and cold network
- Represent the company on work visits
- Support the director with screenings, and administrative tasks
- Sparring partner for the director
- You can grow and get more responsibilities according to your capacities and ambition



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